



SUCCESS STORY

169" Cast Lip & RotoMax - RH340

Application: Mining
 Mineral: Iron Ore
 Machine: RH340
 Solution: XS644 RotoMax

HENSLEY PRODUCT OFFERING

- 169" Cast Lip
- XS644 RotoMax System
- TS1222 GET
- LS1301700J Shrouds

RESULTS

- Improved Safety/100% Hammerless Locking System
- 3/8 Take Up On Adapters
- Easy Adapter and Tooth Replacement
- Minimal Maintenance/Increased Reliability
- Exceptional GET Life Cycle Support

Customer Installs Hensley Cast Lip on RH340

The Engineering Manager, at a platinum mine in Africa, requested some assistance in reducing his operating costs. So Hensley and Komatsu South Africa took note, made a plan, and responded without delay. The joint proposal this manager received provided some upfront savings that intrigued him and garnered some additional interest from corporate headquarters; but it was the results of the field trial that would ultimately do the talking and prove to this customer that Hensley's GET solutions are a long term and sustainable means to reduce costs and drive efficiency.

The Hensley cast lip, fitted with the XS644 RotoMax system, performed far beyond the expectations of the customer. **Reducing his GET cost per ton by more than 50%!**

Hensley General Manager of International Sales, Francis Danis, captured the situation as follows, "The key here is to attack the drivers of operational efficiency on two fronts. If miners are going to dig than they have to do it more efficiently than their competitors. In today's environment things are tight. Miners are in a different position than a few years back, but that doesn't mean they stop digging. If we can partner with Komatsu to reduce the costs of our products to end users, and at the same time increase the machine's production with our product design, well then that becomes a "no brainer" for the customer in today's environment. By reducing costs, and increasing production, you can make serious strides to improving a miner's GET cost per ton and thus his operational efficiency."

TS1222RML



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